



Empowering and  
Building Trust

**Secure your  
enterprise  
and free your  
mind**

# Context

About Us	04
Empowering & Building Trust	05
How We Empower Enterprises	06
Our Approach to Securing Enterprise	09
Top 7 Reasons to Secure Your Enterprise with GRM	11



We live in a connected world.

In 1989, the World Wide Web was invented, and in 1991, the first website went live. **Today there are around 200 million active websites, 3.5 billion smart phone users, and approximately 60% of the world population uses the Internet.**

According to Gartner, 'more than half a million wearable devices will be sold worldwide by next year, including smartwatches, head-mounted displays, body-worn cameras, Bluetooth headsets, and fitness monitors.'

**By 2022, the number of Internet users is expected to multiply from the current 4.6 billion to 6 billion, and by 2030, to 7.5 billion.**

As more and more people get connected to the Internet, the onslaught of cybercrime and digital espionage will rise, just like crimes increase in cities with growing populations. Possibly, millions of people could be hacked through their wirelessly connected and digitally monitored devices.

Since the rate of Internet connection will continue to outpace our ability to properly secure data and digital frameworks, Cybersecurity is today a top concern for business owners and enterprises of all sizes across industries.

**Here is where GRM comes in.**

We can help enterprises like yours to stay ahead of the game. Always.



# About Us

We are GRM, a **Cyber & Information Security Advisory and Consulting Company** that helps enterprises to store, process, and access data in a secure manner.

**We help our clients reduce organizational risk and strengthen all defenses, and build customer trust.**

Founded in 2013, our company was launched with a view to protect and preserve the integrity of client organizations' systems and data. Our **team of 15+ industry-certified security professionals**, headquartered in Chennai, India, **possess deep and extensive knowledge of threat vectors, security standards, government regulations, and data protection laws.**

We offer a wide range of comprehensive and professional **Cybersecurity & Information Technology Security solutions** to suit a variety of organizational needs and types.

In close collaboration with client teams, we also carry out business risk assessments through **risk mitigation planning and security benchmarking, ensuring compliance with your cybersecurity frameworks** such as ISO27001, NIST, SOC2, HIPAA, GDPR among others.

In short, we are your one-stop Cybersecurity partner for everything.



**EVERY  
2.5 SEC**

Prevented cyber breaches by implementing security and information measures compliant with cybersecurity frameworks



**SAVED USD  
700 M**

For different organizations across verticals, by preventing breaches and data thefts worth



**OVER 100  
IMPLEMENTATIONS**

Cybersecurity and information security engagements across verticals

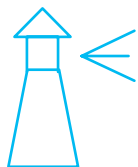


## EMPOWERING & BUILDING TRUST

Our vision and mission at GRM point to **the most important aspect of doing business: Security.**

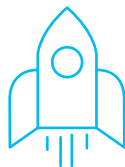
The exponential growth of business enterprises has doubled cyber risk in the last three years, leading to the **increased relevance of tighter Cybersecurity and Information Security for enterprise.**

It has also brought to the forefront, **a critical business need to stay ahead of the game collectively, by becoming more diligent and conscious of the global cyber legislations and best practices** for digital security, and the necessary measures to stop breaches and safeguard users from cyberattacks.



### OUR VISION

Our vision is to become a partner of choice for Cyber and Information Security for clients by harnessing and implementing all aspects of data protection, and in turn, working relentlessly towards protecting enterprises and people, and contributing to the development of the country by making it one of the most secure business destinations globally.



### OUR MISSION

Our mission is to introduce best practices of Cyber and Information Security protection, integrate them seamlessly with organizational processes, empower organizations to manage and mitigate risks, and help them become globally competitive.



### OUR OBJECTIVES

Our objectives are to create public awareness of data protection and cyber security, follow and provide best practices of Cyber and Information Security to businesses, and offer intensive, hands-on training to all our clients and employees, and empower them to mitigate risks.

## WHAT OUR CLIENTS SAY

GRM Technologies has been serving as our trusted partner and cybersecurity advisor. The team at GRM has an intuitive sense of our business climate and work closely with us to respond to our security challenges. The governance framework laid down by the team at GRM has enabled us to better prepare, protect, detect, respond, and recover from a wide range of cyber threats.

**Ganesh Duraiswamy**  
Head – Operations IVY Mobility

The integrity and passion of the team at GRM has served as a foundation of our relationship with them. Their technical acumen and strategic roadmaps have enabled us to go from strength to strength in terms of our cybersecurity posture. We attribute significant savings to GRM Technologies on account of their cybersecurity, risk advisory, and effective training services for our employees.

**Sriram Nagaswamy**  
Senior Director FourKites

# How We Empower Enterprises

We believe any enterprise that stores, processes and transmits sensitive information with other organizations, customers, and their business partners have to take the necessary precautions to keep their data safe, and stop entry of unauthorized hackers or rogue organizations from accessing strategic information.

As a trusted **Cybersecurity partner and advisor**, GRM maintains a **constant vigil over your network** by conducting periodic **vulnerability assessments and penetration testing**.

Our intensive **incident management and forensic analysis** ensure **rapid disaster recovery and business continuity** so that your business is secure, and your clients are never impacted at any stage of engagement.

With our deep experience across business verticals, and our sharp focus on **execution excellence, collaboration, and providing end-to-end support** to clients, **we empower businesses to manage and mitigate risks better**, and help them become globally competitive.

## GRM SERVICES & SOLUTIONS

We assist all types of enterprises to save all critical data securely, and access them anytime with our **range of customizable Cybersecurity and Advisory Services and Solutions**.

### 1. Cybersecurity Services

Highly intuitive and proactively responsive, our Cybersecurity Solutions focus on constant vigil, custom design, timely and continuous advisory, and proactive support, driven by technical acumen and a deep understanding of the business landscape.

- Vulnerability Assessment
- Penetration Testing
- Red Teaming
- Application Threat Modeling
- Application Security Assessment (OWASP)
- Mobile Application Security Assessment

- Source Code Review
- IOT Testing
- SCADA Review
- Security Hardening
- Configuration Review
- Wireless Security Assessment
- Social Engineering
- Enterprise Security Architecture Review

### 2. Advisory Services

Having garnered deep and rich experience across 100+ implementations, our team of cybersecurity and technology experts are fully equipped to provide advice and recommendations for a vast array of custom and standard requirements related to audit, compliance, best practices, and cyber laws.

- CISO as a service
- Information Security Advisory to Top Management
- ISO 27001
- PCI DSS
- NIST Cyber Security Framework Assessment
- SSAE/ ISAE SOC 1 and SOC2
- Cloud Security Assessment
- Secure SDLC
- Vendor/ Third Party Assessment
- Business Continuity Management
- Policies and Procedures
- IT General Controls Audit
- IT Operational Assessment (ITIL,TOGAF)
- SOX Compliance Review
- COBIT Assessment
- ERP Reviews (Oracle, SAP)

- Data Center Review (TIA 942)
- RFP / Contract Reviews
- UIDAI Assessment
- RBI Assessment

### 3. Managed Security Services

With resilience and scalability in mind, our Managed Security Services focus on equipping enterprises with cost-competitive and reliable 24/7 security and stability for hardware, software, network, and applications, all essential for running a successful business.

- Security Operation Center (SOC)
- Managed Security Operation Center (MSOC)
- Security Orchestration Automation and Response (SOAR)
- End Point Detection and Response (EDR)
- Operation Technology Security (OT)
- Managed PKI
- Antivirus Management
- Patch Management
- Data Loss Prevention
- Intrusion Detection / Prevention
- Web Application Firewall (WAF)
- Privilege Access Management
- Identity and Access Management
- Firewall Management
- Encryption
- Mobile Device Management
- Wireless Security
- Change Management
- Incident Management

### 4. Privacy Services

Helping enterprises stay fully GDPR compliant, our Privacy Services offer custom privacy solutions that fit into the client's business and operation strategy, while ensuring adherence to privacy legislations, and putting the most important aspect of organizational privacy into real practice.

- GDPR
- HIPAA
- ISO 27701
- CCPA
- PDPA
- SOC 2 Privacy
- EU-U.S. Swiss-U.S. Privacy Shield

### 5. Forensic Services

Using advanced technology, our Forensic Services enable enterprises to react quickly and proactively to litigation, fraud, corruption, and finance related crimes, minimizing risk and exposure by gathering the necessary information and swiftly resolving critical and reputation-impacting issues.

- Cyber and Digital forensics
- Mobile Forensics

### 6. Training Services

Dedicated to training employees about how to recognize and avoid cyber-attacks, our Training Services are designed like an immersion program to fully prepare teams with interactive training based on scenarios, and help them get accustomed to key areas of action such as reporting and administration of the system.

- Information Security Awareness
- Cybersecurity Awareness
- Top Management Awareness
- Social Engineering Sensitization

When delivering any of our services or solutions, **we apply cross-industry experience** in a way that ensures the client organization gets **quality advisory from real-life use-cases**, while becoming completely **secure and ready to operate 24/7 with minimum downtime, and no external threats**.







# Our Approach to Securing Enterprise

For enterprises to operate fearlessly, the need of the hour is to understand the hacking methodology to mitigate risks, and stay ahead by establishing a digital security framework early on. GRM has a 4-pronged, technology-focused, strategic approach to build and implement any security requirement that ensures 100% coverage of all types of risks and threats.

## TECHNOLOGY-LED ENGAGEMENT MODEL



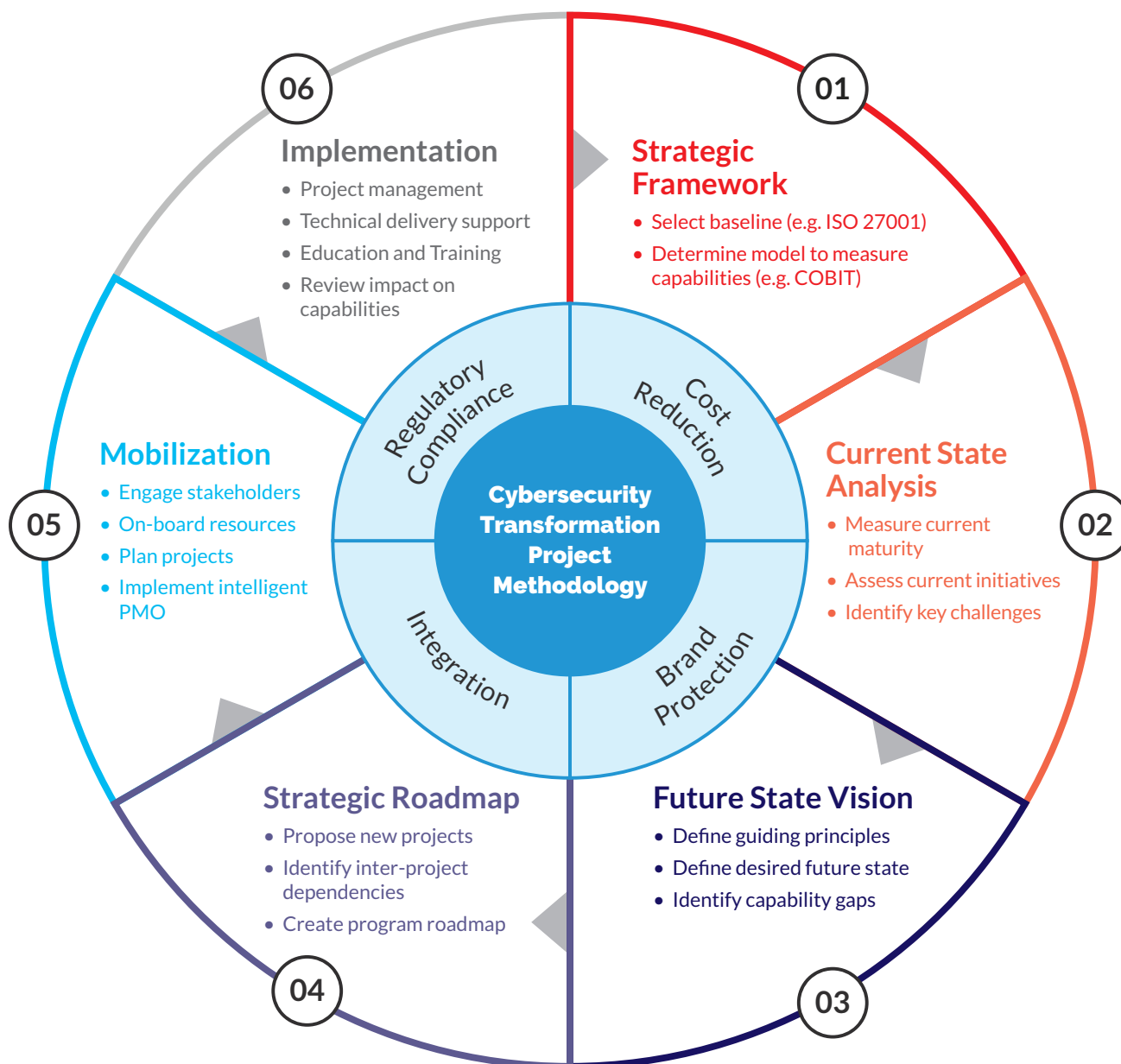
We use **proprietary toolsets and advanced technologies** to implement Cybersecurity and Information Security plans, and we **proactively test and develop effective ways** to secure key elements of our client's network and devices.

Using a set of **tested and established best practices, leading applications, and a robust framework**, we assess the cybersecurity risk to the business environment and present a **detailed report with precise guidance** on the actions that enterprises can take to secure the business.

Our **domain expertise enables business operations to mitigate security threats, address all security issues** that may cause intense damage to data and information, and comply with Legal and regulatory requirements.

With our services and solutions, enterprises can **implement cost competitive security measures** for the long term, and **enhance ROI**.

# Cybersecurity Transformation Framework



# Top 7 Reasons to Secure Your Enterprise with GRM

Our clients partner with us because we go beyond securing data, by bringing cumulative value, expertise, technical skills, and credibility to the enterprise we work with.

1. We work with **agility and speed**, and lead with **domain expertise** and **deep business understanding** to launch **custom implementations at scale**.
2. Our team of cybersecurity experts know how to navigate and execute effortlessly, having **in-depth knowledge of Technology**, and **Legal & Regulatory Compliance requirements in line with global security standards and frameworks**, data protection acts, industry best practices, and IT security policies.
3. Unlike other companies who provide similar services, but limit themselves to some aspects of security, GRM specializes in the **implementation of the entire lifecycle of security services**, so it becomes easier for clients to **integrate all the best practices seamlessly** with their organizational needs within the shortest possible time.
4. Our team is adept at designing **robust security architecture and holistic solutions**, and world-class, strategic, 360-degree **Cybersecurity Solutions for effective disaster recovery**.
5. We offer **innovative security solutions** for specific and unique requirements, and also help clients design and implement a 100% **secure Data Center**.
6. We offer **everything under one roof – from optimized security solutions, maintenance, to management** – that help minimize and eliminate risks, while empowering enterprises to **function smoothly and reinforce trust** among their clients and other stakeholders.
7. We ensure our clients' customers enjoy peace of mind while doing business or engaging with their organizations by **providing latest software updates**.





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Building Trust

# Let's begin.

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